

## REPORT TABLE SAMPLE

This is a representative sample of data elements and statistics shown in the survey tables.

### Summary Report

\* More than 35% of the rates within the sample are supplied by one organization  
 \*\* Note only the Mean and Median will be displayed if more than 50% of the incumbents are supplied by one organization

Job Type	Job Title	Job Code	*/**	Base Salary			Total Guaranteed Cash Compensation			Total Cash Compensation (Actual)			Total Direct Compensation, Actual (Black-Scholes)			
				No. of Orgs	No. of Obs	Inc Wtd 25th %ile	Inc Wtd Median	Inc Wtd 75th %ile	Inc Wtd 25th %ile	Inc Wtd Median	Inc Wtd 75th %ile	Inc Wtd 25th %ile	Inc Wtd Median	Inc Wtd 75th %ile	Inc Wtd 25th %ile	Inc Wtd Median
<b>Refinement: All Data</b>																
Core Job	Manufacturing Production, Processing & Assembly - Experienced Para-Professional (S2)	PSK.02.000.S20		99	999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999
Job	Manufacturing Assembly - Experienced Para-Professional (S2)	PSK.02.022.S20		99	999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999
Combined Job	Manufacturing Assembly & Packaging - Experienced Para-Professional (S2)	PSK.02.R02.S20		99	999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999	999,999

**SURVEY  
DEFINITIONS**

Detail Report

**Survey Name:** 2019 United States MTCS: All Modules  
**Job Family:** General Management  
**Job Sub-family:** General Management  
**Job Code:** GMA.01.R02.ERG  
**Job Title:** Chairman of the Board and CEO - Global  
**Job Type:** Combined Job  
**Job Description:** Associated Specializations: Chairman of the Board and CEO - E4S, E5A

**Refinement Scale:** All Data  
In Whole Numbers  
**Currency:** US Dollar  
**Number of Organizations:** 99  
**Number of Observations:** 99  
**Position Class:** -

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Compensation Element	No. of Orgs	No. of Obs	*/ **	Distinct Orgs	Inc Wtd 25th %ile	Inc Wtd Mean	Inc Wtd Median	Inc Wtd 75th %ile
<b>Base Salary</b>	99	99		99	999,999	999,999	999,999	999,999
<b>Total Guaranteed Cash Comp</b>	99	99		99	999,999	999,999	999,999	999,999
Other Non-Guaranteed Cash Rcvrs	99	99		99	999,999	999,999	999,999	999,999
STI Actual	99	99		99	999,999	999,999	999,999	999,999
STI Actual % Base	99	99		99	99,9	99,9	99,9	99,9
Trading Bonus (Actual)	99	99		99	999,999	999,999	999,999	999,999
Trading Bonus (Actual as % of Base)	99	99		99	99,9	99,9	99,9	99,9
<b>Total Cash - Actual</b>	99	99		99	999,999	999,999	999,999	999,999
STI Threshold % Base	99	99		99	99,9	99,9	99,9	99,9
STI Target % of Base	99	99		99	99,9	99,9	99,9	99,9
STI Maximum % Base	99	99		99	99,9	99,9	99,9	99,9
Trading Bonus (Target as % of Base)	99	99		99	99,9	99,9	99,9	99,9
Trading Bonus (Maximum as % of Base)	99	99		99	99,9	99,9	99,9	99,9
<b>Total Cash - Target</b>	99	99		99	999,999	999,999	999,999	999,999
Total Perquisites	99	99		99	999,999	999,999	999,999	999,999
LTI (B-S)	99	99		99	999,999	999,999	999,999	999,999
LTI % of Base (B-S)	99	99		99	99,9	99,9	99,9	99,9
TDC Actual (B-S) Rcvrs	99	99		99	999,999	999,999	999,999	999,999
<b>TDC Actual (B-S)</b>	99	99		99	999,999	999,999	999,999	999,999
TDC Target (B-S), Rcvrs	99	99		99	999,999	999,999	999,999	999,999
<b>TDC Target (B-S)</b>	99	99		99	999,999	999,999	999,999	999,999
YOY % Salary Change (incr, decr, and freezes)	99	99		99	99,9	99,9	99,9	99,9