

HPY.01.036.M30 Front Desk Management (Hospitality) - Manager (M3)

(Compensation Data Displayed in \$000s)	Num Orgs	Num Obs	25th %ile	Median	Mean	75th %ile
All Incumbents						
Base Pay - Incumbent Weighted	*9	121	--	55.0	56.6	--
Base Pay - Organization Weighted	*9	121	52.2	58.9	60.9	63.1
STI / Sales Incentive - Receiving	*5	61	--	4.1	3.8	--
Other Pay Total	*1	1	--	--	--	--
Total Cash Compensation	*9	121	--	57.5	58.6	--
Total Cash Compensation - Receiving	*5	61	--	62.5	63.5	--
STI / Sales Incentive Target %	*5	75	--	8.0	8.3	--
Number of Rooms	*9	119	--	185	234	--
Hotel Revenue (in 000s)	8	78	815.8	4,630.0	20,809.9	11,162.0

*More than 35% of sample supplied by one organization.

	Num Orgs	Num Obs	Frequency (%)
Rehire %	7	29	14%
Rehire Salary Rate - % Lower	0	0	--%
Rehire Salary Rate - % Same	1	1	--%
Rehire Salary Rate - % Higher	0	0	--%