



MERCER

MAKE TOMORROW, TODAY

# 2020 SOCIAL SECURITY & MEDICARE CATALOG

HELPING PLAN FOR TOMORROW!

Limited-time Offer

**FREE**  
**\$42 Gift!**



MARSH & MCLENNAN  
COMPANIES

# SOCIAL SECURITY & MEDICARE

What are the top two fears in retirement? The **#1 fear is not having enough money** and **#2 is not having adequate healthcare coverage**. Hand out easy-to-understand information on Social Security and Medicare, the main source of retirement income and healthcare coverage, so baby boomers have all the facts.

On January 1, 2020, many Social Security and Medicare changes occur and are included in Mercer's updated, informative publications. Included are tax law changes, cost and benefit amounts for 2020, real-life examples, plus much more.

Workers today have inadequate information to make smart decisions and rely on you to help them manage and plan for retirement. Use these best-selling resources that provide simplified information about Social Security and Medicare. When you order the publications, you will help your employees, customers, and clients make more informed retirement-planning decisions.

## How can you use the publications?

- Employers give to employees nearing retirement and retirees.
- Insurance and financial companies use in marketing campaigns and at seminars to emphasize the need for their products and services.
- Hospitals and health facilities provide patients and their community with information on Medicare choices and benefits.

## HOW MERCER IS UNIQUE

- Single resource – trusted Social Security and Medicare information compiled from multiple sources.
- End-user readability – non-technical resources, easy to understand.
- Expertise – Mercer extensive knowledge for over 35 years.
- Examples – real-life situations with relevant answers.

## FREE NEWSLETTER!



For a limited time, you will receive your FREE one-year online subscription to **Social Security and Medicare News**.

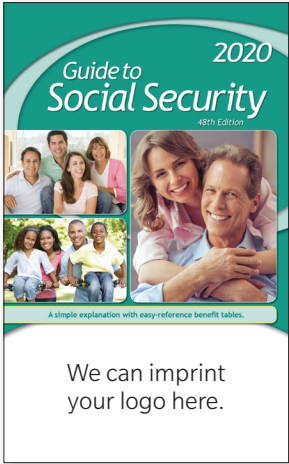
Simply order either booklet on pages 1-2 to save and start your subscription. Human resource and financial professionals have stayed updated on these programs with the newsletter for over 35 years.

# GUIDE TO SOCIAL SECURITY

Millions of baby boomers retire each year. With many questions about how much their monthly benefit will be, the best age to retire, and how to save more for retirement, you can provide guidance when you give out the “**2020 Guide to Social Security**.” The **Guide** is in its 48th edition and is the perfect resource to give out to explain Social Security and how to get the most out of this benefit. Use this one-of-a-kind 64-page resource to add value to your communication and marketing programs.

## Topics covered

- Retirement benefits.
- Disability benefits.
- Survivor benefits.
- Taxation of Social Security benefits.
- Easy-reference benefit tables.
- Updated practical examples.
- Frequently asked Q&A.



## Pricing – Same prices as 2019 edition!

Quantity	Each
(minimum) 25	\$8.00
50	7.80
75	7.40
100	7.15
150	6.95
200	6.70
250	6.45
300	6.35
350	6.20
400	6.00
500	5.75
Over 500	Please call

## Custom Imprinting

Create a permanent reminder of who provided the booklet when you imprint your name and logo on the front cover – see page 5 for more details.

## TESTIMONIAL

*“The **Guide to Social Security** is awesome! It is so easy to read and very intuitive. You clearly know the next question someone will ask and provide the answer with examples.”*

# MEDICARE

Understanding the Medicare changes each year is easy using the **2020 Medicare** booklet. Give out this fast-reading, inexpensive booklet to help answer the many questions about this program including what Medicare does and doesn't cover. Promote your organization and increase the value of your communication and marketing efforts by handing out this updated resource. With sharp volume discounts, the **2020 Medicare** booklet is available at a tremendous savings.

## Topics covered

- Medicare benefits introduction.
- Original Medicare Plan.
  - Part A (Hospital Insurance).
  - Eligibility and Enrollment.
  - Benefits.
  - Part B (Medical Insurance).
  - Eligibility and Enrollment.
  - Benefits.
  - Preventive services.
  - Outpatient services.
  - Medicare as secondary payer.
  - What is not covered.
- Medigap (Medicare Supplement Insurance).
- Medicare Advantage, Part C.
  - Enrollment.
  - Health Maintenance Organization Plans.
  - Preferred Provider Organization Plans.
  - Private Fee-for-Service Plans.
  - Special Needs Plans.
- Medicare Prescription Drug Plan, Part D.
  - Enrollment.
  - What do you pay?
- Helpful contacts.



## Pricing – Same prices as 2019 edition!

Quantity	Each
(minimum) 100 – 450	\$4.05
500 – 950	3.65
1,000 – 1,950	3.40
2,000 – 4,950	3.15
5,000	2.80
Please order in increments of 50.	

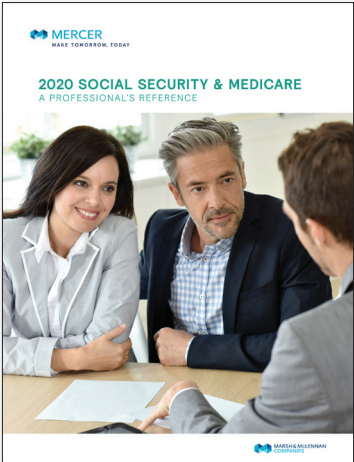
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# SOCIAL SECURITY & MEDICARE: A PROFESSIONAL'S REFERENCE

Maximize your benefits knowledge with the **2020 Social Security and Medicare: A Professional's Reference**. Covering some of the more technical aspects of Social Security in clear, easy-to-understand language, this 48-page booklet includes expanded easy-reference benefit tables, an overview of issues for multinational organizations, a covered compensation table, plus much more. This powerful reference tool can't be found anywhere else and is a "must have" resource for your organization.



## Topics covered

- Retirement benefits.
- Earnings test.
- Disability benefits.
- Survivor benefits.
- Expanded easy-reference benefit tables – 12 in all.
- Table of full retirement ages, early retirement, and delayed retirement percentages.
- Covered compensation table.
- International Social Security issues for multinational corporations.
- Medicare benefits – Medicare primary/secondary payer rules – stay on top of this hot topic!
- Things to Do.
- Social Security rules.

## Pricing

\$46 each

## TESTIMONIAL

*"The **Professional's Reference** is a great resource for me to get the answers to more technical questions about Social Security and Medicare. The information is clear and easy to understand."*

# CUSTOM PUBLICATIONS

Mercer works with organizations and associations to produce customized publications that can be targeted to employees, members, or clients. Jointly, we determine the optimum information based on the goals of the retirement communication or healthcare marketing program.

## Social Security

This publication typically includes information on Social Security retirement, disability, and survivor benefits. Together we decide how to adapt examples, tables, charts, and other appropriate details to fit the client communication or marketing strategy.

## Medicare

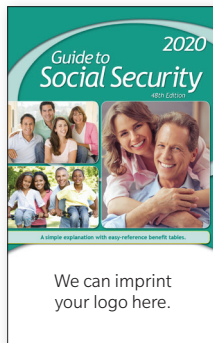
This publication includes detailed information on the Medicare program. Customization could reflect additional examples, charts, or other relevant information.



## Custom cover imprinting

Either of the two existing publications can be customized on the front and/or back cover to highlight your organization, creating a permanent reminder of who provided the booklet.

## Call today to discuss your individual needs!



## TESTIMONIAL

*“The Social Security booklet is exactly what we need and we always receive a tremendous number of responses for this free gift.”*

## ABOUT MERCER

Mercer is a global consulting leader in talent, health, retirement and investments. Mercer helps clients around the world advance the health, wealth and performance of their most vital asset – their people. Mercer’s 20,500+ employees are based in more than 40 countries. Mercer is a wholly owned subsidiary of Marsh & McLennan Companies, a global team of professional services companies offering clients advice and solutions in the areas of risk, strategy and human capital.

# ORDER TODAY – THREE EASY STEPS

## 1 CHOOSE YOUR PRODUCTS AND QUANTITY

- ☐ **2020 Guide to Social Security**  copies (Minimum 25)
- ☐ **2020 Medicare booklet**  copies (Minimum 100)
- ☒ **Social Security and Medicare Newsletter – Free \$42 value**
- ☐ **2020 A Professional’s Reference**  copies

**Optional Custom Imprinting** – minimum order 250 copies

- ☐ **YES**, I want to personalize the booklets with my name and logo on the front cover in black for \$175 plus 25¢ per copy. I will email a high-resolution PDF of the logo to **social.security@mercercor.com**.  
Shipping, handling, and sales tax additional.

## 2 FILL IN YOUR INFORMATION (required fields are bold)

**Name**

**Title**

**Organization**

**Address 1**   
Street address required for UPS deliveries.

**Address 2**

**City / State / Zip**

**Phone**

**Email**   
Email required for invoicing and free online newsletter.

## 3 SUBMIT YOUR ORDER

**Submit**

Reset

**Thank you for your order!**