Has MD

With Organization: 8 Years (Mean)

In Current Position: 7

Org

74.2

93.4

112.6

3.7%

--%

106.0%

Weighted

Inc

79.6

99.7

119.8

2%

2.0%

--% --%

0%

--%

--% --% --% --%

80% 20%

106.1%

Weighted

6414 Home Health Physical Therapist

Provides services to home health/hospice patients that help restore function, improve mobility, relieve pain, and prevent or limit permanent physical disabilities of patients suffering from injuries or disease. Examines patient's medical history, evaluates their physical abilities, determines their potential to respond to therapy, and develops treatment plans, Requires Physical Therapist license.

(Compensation Data Displayed in \$000s)	Dist Orgs	Num Orgs	Num Obs	10th %ile	25th %ile	Median	Mean	75th %ile	90th %ile	Salary Range (Mean)	Num Orgs
All Participants Analysis										Minimum	68
Base Salary - Incumbent Weighted	62	78	3,827	78.1	88.6	97.5	99.5	106.9	127.9	Midpoint	68
Base Salary - Organization Weighted	62	78	3,827	84.7	90.6	95.4	97.2	103.1	109.3	Maximum	68
Total Cash Compensation	62	78	3,827	78.1	88.7	97.5	99.6	106.9	127.9	Compa-ratio	68
Hourly Per Diem/PRN	6	*9	996			47.99	47.37	-	-		
Hourly Float Pool	1	*1	2				_			Short-term Incentives	
										Percent Eligible	
Short-term Incentive Eligibility Analysis										Mean Actual as Percent of Salary	7
Base Salary - Incentive Eligible	10	*10	77			109.1	112.4	/		Mean Threshold Percent	2
Base Salary - Not Incentive Eligible	57	72	3,750	78.0	88.2	97.4	99.3	106.5	126.7	Mean Target Percent	2
Short-term Incentive - Receiving	7	*7	25	0.5	0.7	0.8	2.0	1.5	8.3	Mean Maximum Percent	2
Total Cash Compensation - Receiving	7	*7	25	89.5	91.8	102.2	101.2	104.1	114.4		
										Long-term Incentives	
Shift Premiums Analysis										Percent Eligible	
Hourly 2nd Shift Premium - Org Wtd	13	*19	362	1.75	1.90	2.00	2.82	2.75	4.61	Of those LTI Eligible, Percent Eligible	for:
Hourly 3rd Shift Premium - Org Wtd	14	*20	297	1.78	2.75	3.00	3.76	4.52	6.80	Stock/Share Options	
Hourly Weekend 1st Shift - Org Wtd	11	17	116	1.00	1.75	2.75	2.53	3.34	3.87	Share Appreciation Rights (SARs)	
Hourly Weekend 2nd Shift - Org Wtd	9	*10	87	1.78	2.30	3.70	4.15	5.50	8.23	Restricted Shares/Share Units	
Hourly Weekend 3rd Shift - Org Wtd	9	*10	87	1.83	2.58	4.50	5.12	7.77	10.50	Performance Shares/Share Units	
										Performance Cash Units	
Other Premiums Analysis										Long-term Cash	
Hourly Holiday Premium - Org Wtd	9	10	48	19.40	22.48	23.48	23.65	25.44	27.07		
Hourly In-charge Premium - Org Wtd	6	*11	215		-	2.25	2.05			FLSA Status	
Hourly On-call/Stand-by Rate - Org Wtd	14	*20	187	2.00	2.50	2.82	2.98	3.00	5.70	Exempt	
*More than 25% of sample supplied by one	organiza	tion								Nonexempt	

6414 Home Health Physical Therapist

414 Home Health Physic	ai inerapist														
(Compensation Data Displayed in \$000s)			Num Orgs	Num Obs	Base Salary				Sho	rt-term Ince	entive	Total Cash Compensation			
	Median Net Revenue (Mil)	Dist Orgs			25th %ile	Median	Mean	75th %ile	Mean	Mean % of Base	Receiving Count	25th %ile	Median	Mean	75th %ile
Net Revenue															
All Orgs	250.1	57	*71	3,548	88.0	96.8	97.5	105.0	1.7	1.8	24	88.0	96.9	97.5	105.0
Less than \$75 Million	23.6	16	19	334	85.9	93.9	95.8	104.3			9	85.9	93.9	95.8	104.3
\$75 Million < \$175 Million	137.8	5	*6	327		89.6	92.5		-		0		89.6	92.5	
\$175 Million < \$300 Million	214.6	10	*12	285		125.2	117.5				6		125.2	117.5	
\$300 Million or More	1,178.5	32	*34	2,602	89.3	96.9	96.2	104.0			9	89.3	96.9	96.2	104.0
For Profit Organizations															
All Orgs	1,618.4	6	*6	1,813	<u></u>	96.9	96.5				3		97.0	96.5	
Less than \$75 Million		0	0	0							0				
\$75 Million < \$150 Million		0	0	0	7						0				
\$150 Million or More	1,618.4	6	*6	1,813	-	96.9	96.5				3		97.0	96.5	
Not-for-Profit Organizations															
All Orgs	221.6	51	65	1,735	86.4	96.7	98.6	105.9			21	86.4	96.7	98.6	105.9
Less than \$100 Million	23.6	17	*20	477	83.6	95.3	94.1	102.8			9	83.6	95.3	94.1	102.8
\$100 Million < \$350 Million	189.3	11	*16	467	86.4	102.5	108.5	129.9			6	86.4	102.5	108.5	129.9
\$350 Million or More	725.5	27	29	791	86.7	96.7	95.5	103.5			6	86.7	96.7	95.5	103.5

^{*}More than 25% of sample supplied by one organization

6414 Home Health Physical Therapist

						Base S	alary		Sho	rt-term Incer	ntive	Total Cash Compensation			
(Compensation Data	Median Net	Dist	Num	Num	25th			75th %ile		Mean %		25th %ile			75th
Displayed in \$000s) Northeast Region	Revenue (Mil)	Orgs	Orgs	Obs	%ile	Median	Mean	%ile	Mean	of Base	Count	%ile	Median	Mean	%ile
All Orgs	158.8	16	21	1,105	84.8	93.8	92.8	102.0			0	84.8	93.8	92.8	102.0
Less than \$150 Million	54.5	7	*10	460	82.0	88.0	90.9	100.1	A		0	82.0	88.0	90.9	100.1
\$150 Million < \$400 Million	34.3	2	*2	34							0	02.0			
\$400 Million or More	2,500.0	9	*9	611	85.7	96.1	93.7	102.0			0	85.7	96.1	93.7	102.0
5400 Million of More	2,300.0	3	3	011	03.7	30.1	33.7	102.0				05.7	30.1	55.7	102.0
Southeast Region															
All Orgs	472.2	17	*19	1,157		96.7	95,7				13		96.8	95.8	
Less than \$150 Million		3	*3	39						7	0				
\$150 Million < \$400 Million	213.6	4	*6	51			-				4				
\$400 Million or More	2,523.1	10	*10	1,067		97.0	96.1	/			9		97.0	96.1	
North Central Region															
All Orgs	251.0	23	27	420	86.0	94.0	94.3	100.9			9	86.0	94.0	94.3	100.9
Less than \$150 Million	23.6	8	10	101	90.7	96.1	95.3	101.7			9	91.0	96.1	95.3	101.7
\$150 Million < \$400 Million	228.0	5	*5	81		91.8	96.4				0		91.8	96.4	
\$400 Million or More	923.3	12	*12	238	85.0	94.6	93.1	100.9			0	85.0	94.6	93.1	100.9
						\									
South Central Region															
All Orgs	1,285.1	8	*10	502	-	98.9	98.3				0		98.9	98.3	
Less than \$150 Million		0	0	0							0				
\$150 Million < \$400 Million		3	*4	42							0				
\$400 Million or More	3,847.8	6	*6	460		99.0	98.3				0		99.0	98.3	
		\													
West Coast Region															
All Orgs	1,329.4	7	*7	341		126.9	121.6				2		126.9	121.7	
Less than \$150 Million		1	*1	40							0				
\$150 Million < \$400 Million		2	*2	184							2				
\$400 Million or More		4	*4	117							0				

^{*}More than 25% of sample supplied by one organization

6414 Home Health Physical Therapist

					Base Salary				Shor	t-term inc	entive	Total Cash Compensation			
(Compensation Data	Median Net	Dist	Num	Num	25th			75th		Mean %	Receiving	25th			75th
Displayed in \$000s)	Revenue (Mil)	Orgs	Orgs	Obs	%ile	Median	Mean	%ile	Mean	of Base	Count	%ile	Median	Mean	%ile
Location															
Chicago-Naperville-Elgin, IL-IN-WI	436.5	7	*7	81	89.0	97.8	101.3	111.2			0	89.0	97.8	101.3	111.2
Kansas City, MO-KS	1,362.3	5	*5	36		96.4	95.3				0		96.4	95.3	
New York-Newark-Jersey City, NY-NJ-PA	2,227.8	6	*6	383		99.2	97.4				. 0		99.2	97.4	
St. Louis, MO-IL		5	*5	11		95.6	96.1	-			0		95.6	96.1	

^{*}More than 25% of sample supplied by one organization

