

# 2012 SOCIAL SECURITY & MEDICARE CATALOG



# SOCIAL SECURITY & MEDICARE OVERVIEW

The huge baby boom generation is retiring and people are living longer, so informed retirement planning is crucial. The top three reasons people need to understand Social Security and Medicare are:

1. Social Security is the largest source of income in retirement.
2. Social Security provides important survivors and disability insurance protection.
3. Medicare is the primary health insurance in retirement.

On January 1, 2012, many Social Security and Medicare changes took effect and are included in Mercer's updated, easy-to-understand publications. Included are health care reform, tax law changes, cost and benefit amounts for 2012, many real-life examples, plus much more.

Published for over 35 years, these best-selling resources provide simplified information about Social Security and Medicare. When you request the publications, you will help your employees, customers, and clients make more informed retirement-planning decisions.

- Employers give to employees nearing retirement and retirees
- Insurance and financial companies use in marketing campaigns and at seminars to emphasize the need for their products and services
- Hospitals and health facilities provide patients and their community with information on Medicare choices and benefits

## HOW MERCER IS UNIQUE

- Single resource – trusted Social Security and Medicare information compiled from multiple sources
- End-user readability – non-technical resources, easy to understand
- Expertise – Mercer extensive knowledge
- Examples – real-life situations with relevant answers



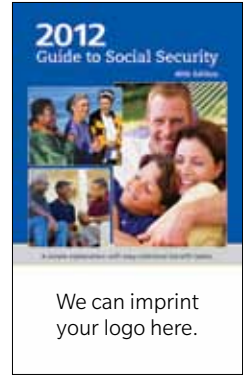
## FREE SOCIAL SECURITY & MEDICARE NEWSLETTER

Your **FREE** one-year online subscription to **Social Security and Medicare News** will keep you updated on these ever-changing programs. Simply order any product in this catalog and your subscription will start. Human resource and financial executives have looked to this quarterly newsletter for over 35 years.

# GUIDE TO SOCIAL SECURITY

imercer.com/guide

In its 40th edition, the **2012 Guide to Social Security** is an easy-to-understand resource that helps employers, employees, and others learn more about their Social Security benefits. This one-of-a-kind 64-page resource will add value to your communication and marketing programs.



## Topics covered

- Retirement benefits
- Disability benefits
- Survivor benefits
- Taxation of Social Security benefits
- Easy-reference benefit tables
- Updated practical examples
- Frequently asked Q&A

## Pricing

Quantity	Each
(min.) 25	\$7.10
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Custom cover imprinting available for 250 or more copies – see the order form on the back page for more details.

## CLIENT INSIGHT

*“I just reviewed the **Guide to Social Security** and it is awesome! They are so easy to read and very intuitive. It is just like you know the next question someone will ask and then provide the answer very clearly.”*

# MEDICARE

[imercer.com/medicare](http://imercer.com/medicare)

In its 29th edition, the **2012 Medicare** booklet is a 32-page resource that will help answer questions about this increasingly complex program. Promote your organization and increase the value of your communication and marketing efforts by being the first to provide this updated resource.



## Topics covered

- Medicare benefits introduction
- Original Medicare Plan
  - Part A (Hospital Insurance)
    - Eligibility and Enrollment
    - Benefits
  - Part B (Medical Insurance)
    - Eligibility and Enrollment
    - Benefits
  - Preventive services
  - Outpatient services
  - Medicare as secondary payer
  - What is not covered
- Medigap (Medicare Supplement Insurance)
- Medicare Advantage, Part C
  - Enrollment
  - Health Maintenance Organization Plans
  - Preferred Provider Organization Plans
  - Private Fee-for-Service Plans
  - Special Needs Plans
- Medicare Prescription Drug Plan, Part D
  - Enrollment
  - What do you pay?
- Helpful contacts

## Pricing

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2,000 – 4,950	2.50
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# SOCIAL SECURITY & MEDICARE: A PROFESSIONAL'S REFERENCE

[imercer.com/ssreference](http://imercer.com/ssreference)



Maximize your benefits knowledge with the **2012 Social Security and Medicare:**

**A Professional's Reference.** Covering some of the more technical aspects of Social Security in clear, easy-to-understand language, this 48-page booklet includes expanded easy-reference benefit tables, an overview of issues for multinational organizations, a covered compensation table, plus much more. This powerful reference tool can't be found anywhere else and is a "must have" tool for human resource executives, financial planners, and other professionals.

## Topics covered

- Retirement benefits
- Earnings test
- Disability benefits
- Survivor benefits
- Expanded easy-reference benefit tables – 12 in all
- Table of full retirement ages, early retirement, and delayed retirement percentages
- Covered compensation table
- International Social Security issues for multinational corporations
- Medicare benefits – Medicare primary/secondary payer rules – stay on top of this hot topic!
- Things to Do
- Social Security rules

## Pricing

\$42 each

# CUSTOM PUBLICATIONS

Mercer works with organizations and associations to produce customized publications that can be targeted to employees, members, or clients. Jointly, we determine the optimum information based on the goals of the retirement communication or healthcare marketing program.



## **Social Security**

This publication typically includes information on Social Security retirement, disability, and survivor benefits. Together we decide how to adapt examples, tables, charts, and other appropriate details to fit the client communication or marketing strategy.

## **Medicare**

This publication includes detailed information on the Medicare program. Customization could reflect additional examples, charts, or other relevant information.

## **Custom cover imprinting**

Either of the two existing publications can be customized on the front and/or back cover to highlight the client organization or association, creating a permanent reminder of who provided the booklet.

## CLIENT INSIGHT

*“The Social Security booklet is exactly what we need and we always receive a tremendous number of responses for this free gift.”*

# ORDER FORM

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- 2012 Medicare booklet** \_\_\_\_\_ copies  
 Please imprint\* my booklets
- 2012 A Professional's Reference** \_\_\_\_\_ copies
- Social Security and Medicare Newsletter - Free**

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## ABOUT MERCER

*Mercer is a leading global provider of consulting, outsourcing and investment services. Mercer works with clients to solve their most complex benefit and human capital issues, designing and helping manage health, retirement and other benefits. It is a leader in benefit outsourcing. Mercer's investment services include investment consulting and multi-manager investment management. Mercer's 18,000 employees are based in over 40 countries. The company is a wholly owned subsidiary of Marsh & McLennan Companies, Inc.*

## READY TO RETIRE

Every day, more baby boomers need up-to-date Social Security and Medicare information to make knowledgeable decisions. For over 35 years, Mercer has provided this information with our accurate, easy-to-understand publications.

Join the ranks of other major US organizations when you distribute these one-of-a-kind resources covering Social Security (retirement, disability, and survivor benefits) and Medicare.

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